

Sitework

Subcontractor Prequalification Matrix
Sitework



	1	2	3	4	5	6	7	8
ITEM	Reeves-Young	Southern Site Development	Dennis Taylor & Company	Lewis Contracting Services, LLC	3 Kings Construction & PT Hauling & Site Development	The Corbett Group, LLC	CA Murren	The Redland Co.
Scope Of Work	Earthwork/Grading	Earthwork/Grading	Earthwork/Grading	Earthwork/Grading	Earthwork/Grading	Earthwork/Grading	Earthwork/Grading	Earthwork/Grading
GENERAL INFORMATION								
Contact Name	William Reeves	Viviana Webster	Josh Young	Charlie B. Lewis	Tony Harris	Michael Corbett	Brian May	Roy Miller
Address Line 1	45 Peachtree Industrial Blvd	5591 Peachtree Rd	3221 Hill St	457 GFlat Shoals Avenue, Suite 2	5239 W. Fayetteville Rd, Suite B	6535 Bankhead Hwy	2275 Loganville HWY	1000 Cooper Circle STE 105
City, State, Zip	Sugar Hill, GA	Chamblee, GA 30341	Duluth, GA 30096	Atlanta, GA 30316	College Park, GA 30349	Douglasville, GA 30134	Grayson, GA	Peachtree City, GA
Phone Number	770-271-1159	770-951-0404	770-476-4324	404-522-1538	404-840-0344	770-947-2672	770-882-2940	770-486-9194
Email								
Type of Firm	LLC	LLC	Partnership	LLC	Other	Corporation	Corporation	Corporation
Yrs. In Business As Contractor Under Firm Name	3	10	43	6	2	8	20	28
SAFETY								
Experience Modification Rate	1.5	1	0.71	0.089	1	1	0.78	1
OTHER COMPANY INFORMATION								
Number Of Permanent Employees:	85						158	186
Estimating:	3	2	1	3	2	1	4	7
Clerical/Accounting:	3	4	5	5	2	3	5	8
Management:	6	4	10	5	2	1	20	15
Field Supervision:	6	4	13	4	2	6	9	6
Tradespeople:	71	50+	100	63	8	18	120	150
Union or Open Shop?	Open	N	Y	N	Open	N	Open	Open
Registered Mbe/Wbe: Y/N	No	Y	N	Y	N	Y	No	No
Registered Atlanta EEO: Y/N	No	N	Y	Y	Y	Y	No	No
Dunn and Bradstreet Number	07-982-2361	963008540	91753483	965844025	80498279		927851683	960801421
Firm Ever Failed To Complete A Contract, Y/N	No	N	N	N	N	N	No	No
Firm Ever Have Sub Fail To Complete Contract In Last 5 Yrs., Y/N	Yes	N	N	N	N	N	No	No
Has your firm performed work within five years for HJAA	No						No	No
Any Judgments, Claims, Or Suits Pending Or Outstanding Against Your Firm, Y/N	Yes	N	N	N	N	N	No	No
Any Lawsuits Or Requested Arbitration With Regarding Projects In The Last 5 Yrs., Y/N	No	N	N	N	N	N	No	No
List 4 GC's & Owners You Have Done Similar Scopes Of Work Regarding Similar Facilities. Include Project And Value								
Project / Owner Rep & Phone / GC Contact & Phone / Contract Value	MBS Stadium / HHRM / Brad Hutto / \$8.5M / 404-272-1075	University Housing Clemson / New South Construction / Mike Handza 404-558-2574 / \$1,822,214	Encore / Shell McElroy Construction Co / Bill McElroy 404-545-0894 / \$3.5M	Lindbergh / VCC / Brian Pulley 404-225-1900 / \$2.7M	Kingsland / 3 Kings Construction Development / Hearn Dukes 404-452-4005 / \$2M	FC-7791 Annual Contract for Water Facilities Installation / Reeves Young/The Corbett Group JV for City of Atlanta / COA Rep - Tom Corbin 678-472-6252 / \$3,908,350	Plant Hatch / Golden Sands / Dusty Merrell / \$1.2M	Porsche Headquarters / Whiting Turner / Steve Nichols / \$6M
Project / Owner Rep & Phone / GC Contact & Phone / Contract Value	Doraville Automall / IGB / Jimmy Penson / \$2.5M / 404-307-5274	Fort Gordon IV - Repair Building #21720 / Windarm Development, Inc. / Matt Atkins 707-549-9501 / \$603,050	Akers Mill / Skansak / Dennis Hortman 4045975403 / \$2.5M	North Deicing Facility - HJ Airport / Archer Western / Robert Bird 404-495-8700 / \$5.2M	Marlins Baseball Stadium / Baker Concrete / Hans Rolland 281-932-3556 / \$1M	Dekalb County Animal Shelter / Reeves Young / William Reeves 770-271-1159 / \$428,426	Plant Vogtle / CB&I / Chris Hall / \$18M	Fedex Expansion / Poerio / David Swartzbaugh / \$2.95M
Project / Owner Rep & Phone / GC Contact & Phone / Contract Value	Atlanta Beltline / Kevin Burke / \$11M	Fort Gordon Trainee Barracks Upgrade Program / Alutiq Manufacturing Contractors LLC / Tony Harkins 706-726-2448 / \$710,000	Sandy Springs City Center / Holder / Corey Reece 404-597-0306 / \$11.3M	Atlanta Water Supply / PC Construction / Wayne Delong 404-550-9827 / \$1.9M	Embassy Suite Orlando / Ceco Concrete / Tom Wood 813-622-8080 / \$500K	Austell Annual Transportation Improvements / City of Austell / Duane Demeritt 678-954-0869 / \$1,125,765	VC Summers / WECTEC / \$13.5M	Aeroterm / Siles Construction / Roger Mantorola / \$12.2M
List 5 Largest Projects Completed In The Last 5 Years								
Project 1	\$11M	\$1,594,734	\$4,350,000	\$9,400,000	\$2,000,000	\$362,777	\$18.5M	\$12.2M
Project 2	\$15M	\$1,704,016	\$1,618,000	\$4,600,000		\$293,200	\$12.4M	\$10.2M
Project 3	\$22M	\$660,054	\$4,348,339	\$5,200,000		\$450,349	\$9.8M	\$9.7M
Project 4	\$4.8M	\$1,671,180	\$1,930,146	\$2,700,000		\$405,000	\$7.4M	\$5.9M
Project 5	\$2.43M	\$3,833,877	\$1,196,863	\$785,000		\$561,788	\$7.4M	\$4.3M
Largest Bonded Subcontract or Largest Company is comfortable with	\$40M						\$18M	Open
Annual Billing Last 5 Years								
2016	\$51M	\$6M - \$7M	\$35,000,000	\$26,000,000	\$2,000,000	\$7,000,000	\$27M	\$33M
2015	\$38M	\$4,468,386	\$30,000,000	\$22,000,000	\$1,035,929	\$5,000,000	\$24M	\$35M
2014	\$23M	\$3,499,785	\$24,000,000	\$11,000,000		\$2,835,869	\$21M	\$30M
2013	\$32M	\$1,342,082	\$21,000,000	\$11,700,000	\$152,843	\$3,105,100	\$36M	\$28M
2012	\$25M	\$1,811,897	\$18,000,000	\$11,200,000		\$641,433	\$16M	\$24M
2011		\$592,079	\$13,500,000	\$6,600,000		\$565,684	\$613K	\$29M
Major Projects Under Contract								
Project 1	FC - Water Contract	\$312,124	\$1,250,000	\$3,900,000	\$2,000,000	636000	WECTEC - \$13.5M	Whole Foods - \$2.6M
Project 2	All Water Supply	\$1,261,147	\$350,000	\$2,100,000		\$28,426	Plant Vogtle - \$3.1M	Palisades - \$2.1M
Project 3	NSP Roadways	\$320,800	\$8,200,000	\$14,200,000		\$300,000	Ebba Island - \$5M	Shelton - \$5.3M
Project 4	Sandy Spring Roadways	\$554,963	\$2,200,000	\$1,200,000		1125/65	Gardens - \$2.4M	HEFT - \$9.2M
Project 5	State Farm Phase II	\$883,752	\$11,300,000	\$3,100,000		1251000		
OTHER								
Bond Rate For Current Projects	0.80%	1.80%	1.50%	2.00%	4.50%		0.93%	1.50%
Aggregate Limit	\$200,000,000	\$6,000,000	\$20,000,000	\$15,000,000	\$600,000		\$30M	\$150M
Single Project Limit	\$100,000,000	\$3,000,000	\$10,000,000	\$6,000,000	\$300,000		\$10M	\$50M
RECOMMENDED STATUS - THIS BID	Prime	Sub-Prime	Prime	Sub-Prime	Sub-Prime	Sub-Prime	Prime	Prime

* - Indicates prime/sub-prime final bidder status is subject to review by the City of Atlanta OCIP due to EMR being over 1.0

Subcontractor Prequalification Matrix
Sitework



	9	10	11	12	13	14	15	16
ITEM	Plateau	Ashton Enterprises	CW Matthews	Thrasher Contracting	Astra Group	LFM Transporting	Stovall Trucks	RDJE Water Sewer
Scope Of Work	Earthwork/Grading	Earthwork/Grading	Earthwork/Grading	Earthwork/Grading	Earthwork/Grading	Earthwork/Grading	Earthwork/Grading	Earthwork/Grading
GENERAL INFORMATION								
Contact Name	Brad Carroll	Phillip Parker	Buddy Jump	Michael Thrasher	Andrew Lindsay	Lucretia Mitchell	Not Provided	David Warda
Address Line 1	375 Lee Industrial	4987 Wewatta St NW	1600 Kerview Dr.	1500 Marietta Road NW	300 Churchhill Street	4185 Hillsborough Drive	Not Provided	679 Hwy 29 South, Ste A
City/State/Zip	Austell, GA	Atlanta, GA	Marietta, GA	Atlanta, GA	Woodstock, GA	Snellville, GA	Not Provided	Newnan, GA 30263
Phone Number	770-948-2600	404-551-7052	770-377-7587	404-799-7200	770-992-9300	770-483-1737	Not Provided	770-251-2667
Email							Not Provided	
Type of Firm	Corporation	LLC	Corporation	LLC	Corporation	LLC	Not Provided	Corporation
Yrs. In Business As Contractor Under Firm Name	29	12	71	14	19	9	Not Provided	7
SAFETY								
Experience Modification Rate	0.75	Not Provided	0.5	1	0.93	0.97	Not Provided	0.95
OTHER COMPANY INFORMATION								
Number Of Permanent Employees:	340	Not Provided	1000	35	65	11	Not Provided	
Estimating:	5	Not Provided	10	2	3	0	Not Provided	4
Clerical/Accounting:	5	Not Provided	50	2	4	2	Not Provided	6
Management:	23	Not Provided	150	7	15	1	Not Provided	5
Field Supervision:	7	Not Provided	40	4	8	1	Not Provided	3
Tradespeople:	302	Not Provided	800	20	35	7	Not Provided	35
Union or Open Shop?	Open	Open	Open	Open	Open Shop	Open	Not Provided	Open
Registered Mbe/Wbe: Y/N	No	Yes	No	Yes	No	Yes	Yes	N
Registered Atlanta EBO: Y/N	No	Yes	No	Yes	No	Yes	Yes	N
Dunn and Bradstreet Number	118531490	83-071-4759	03-330-8723	Not Provided	156	201722013	Not Provided	83-355-3399
Firm Ever Failed To Complete A Contract: Y/N	No	No	No	No	No	No	Not Provided	N
Firm Ever Have Sub Fall To Complete Contract In Last 5 Yrs.: Y/N	No	No	No	No	No	No	Not Provided	N
Has your firm performed work within five years for HJAJA	No	No	No	No	No	No	Not Provided	
Any Judgments, Claims, Or Suits Pending Or Outstanding Against Your Firm: Y/N	No	No	No	No	No	No	Not Provided	N
Any Lawsuits Or Requested Arbitration With Regarding Projects In The Last 5 Yrs.: Y/N	No	No	No	No	No	No	Not Provided	N
List 4 GC's & Owners You Have Done Similar Scopes Of Work Regarding Similar Facilities. Include Project And Value								
Project / Owner Rep & Phone / GC Contact & Phone / Contract Value	Baxter Health / \$15M	Acworth Recycling	Rome Bypass / \$42M / Kenny Beckworth	Fifth Runway / SR Constructors / Buddy Jump / \$360M	4th Ward Park / Kevin Burke / \$13M	880 W Peachtree St / John Russell / \$25K	Not Provided	AMLI Arts Center / Blount Construction / Larry Anderson 770-541-7333 / 700,000
Project / Owner Rep & Phone / GC Contact & Phone / Contract Value	Ft Benning / Vima Reynoso / \$8M	Earthscapes Development	MHJIT / \$74M / Sean Morrison	City of ATL Sewer / Layne Construction / \$1M	Eastside Trail / Pete Pelligrini / \$10M	560 Powder Spring Blvd / Andrew Fancis / \$100K	Not Provided	Peachtree Creek Relief Basin / Archer Western / Matt McCormac 648-414-9875
Project / Owner Rep & Phone / GC Contact & Phone / Contract Value	Caterpillar / Jeremy Short / \$7.8M	Johnson Rolloffs	Inbound Roadways / City of Atlanta / \$48M	Hawks Training Facility / Brasfield & Gorrie / \$1.4M	Savannah Gardens / Phase 2A / Liberto Chacon / \$8M	725 Ponce / Cedric Paul / \$15K	Not Provided	Consolidated Rental Car Facility / Austin Prad / Ralph Cook 214-537-2435 / \$14,000,000
List 5 Largest Projects Completed In The Last 5 Years								
Project 1	Hemlock Semi Conductor - \$17M	Not Provided	\$48M	\$9.7M	\$13M	\$100K	Not Provided	Yellow Jacket Creek
Project 2	Coleman Marketplace - \$14M		\$74M	\$8M	\$12M	\$75K	Not Provided	Columbus Small Diameter A
Project 3	Shops of Grand River - \$11M		\$38M	\$1.4M	\$10M	\$75K	Not Provided	Chimney Springs
Project 4	Amazon - \$8M		\$20M	\$15.75M	\$9M	\$110K	Not Provided	East Point Phase II
Project 5	Ft. Benning - \$8.4M		\$15M	\$277K		\$180K	Not Provided	Rockdale Group I
Largest bonded Subcontract or Largest Company is comfortable with:								
Annual Billing Last 5 Years								
2016	\$100M	Not Provided	\$537M	\$7M	\$22M	\$1.5M	Not Provided	\$16,000,000.00
2015	\$96M		\$600M	\$6M	\$33M	\$1.1M	Not Provided	\$15,824,385.00
2014	\$55M		\$424M	\$2.5M	\$17M	\$712K	Not Provided	\$13,041,465.00
2013	\$42M		\$463M	\$4M	\$16M	\$402K	Not Provided	\$13,750,415.00
2012	\$40M		\$414M	\$12M	\$12M		Not Provided	\$9,740,000.00
2011	\$76M		\$480M	\$8M	\$21M		Not Provided	\$8,000,000.00
Major Projects Under Contract								
Project 1		None	I-75S - \$176M	Atlanta Jobs - \$3.8M	TBD	TBD	Not Provided	Wahoo Creek 2.8 mil
Project 2			I-85 - \$139M	COA Peachtree - \$52M			Not Provided	Thomasville 1.2 mil
Project 3			Enclave - \$13M	Bobby Jones - \$1.5M			Not Provided	Athens 4mil
Project 4			Windy Hill - \$17M	HJAJA - \$620K			Not Provided	Poplar Road 1.6mil
Project 5			SR 400 - \$47M	College Park - \$266K			Not Provided	Serenbe 1.6 mil
OTHER								
Bond Rate For Current Projects	0.50%	Not Provided	0.50%	3.00%	0.08%	N/A	Not Provided	100
Aggregate Limit	\$75M	Not Provided	\$2,000,000,000	\$3,000,000	\$30M	N/A	Not Provided	8 million
Single Project Limit	\$25M	Not Provided	No Restrictions	\$3,000,000	\$60M	N/A	Not Provided	12 million
RECOMMENDED STATUS - THIS BID	Prime	Sub-Prime	Prime	Sub-Prime	Prime	Sub-Prime	Sub-Prime	Prime

* - Indicates prime/sub-prime final bidder status is subject to review by the City of Atlanta OCIP due to EMR being over 1.0

Deep Foundations

Subcontractor Prequalification Matrix

Deep Foundations



	1	2	3	4	5	6	7
ITEM	HJ Foundation	Long Foundation Drilling Co.	McKinney Drilling Company	ABE Enterprises, Inc.	Berkel	Malcolm	Morris Shea
Scope Of Work	Augercast Piles / Drilled Piers	Drilled Piers	Drilled Piers	Drilled Piers	Augercast Piles	Augercast Piles / Drilled Piers	Augercast Piles / Drilled Piers
GENERAL INFORMATION							
Contact Name	Santiago Rodriguez	Roger Shiffler	Sammy Odum	Daniel Brahana PE	Treagon Messer	Malcolm Drilling Company	Morris Shea Bridge Company, Inc
Address Line 1	8275 NW 80th Street	291 Fleming Road	1265 Blairs Bridge Road	1965 Vaughn Road Suite C	7300 Marks Lane	6426 NW 5th Way	609 South 20th Street
City, State, Zip	Miami, FL 33166	Birmingham, AL 35217	Lithis Springs, GA 30122	Kennesaw, GA 30144	Austell, GA	Ft Lauderdale, Florida, 33309	Irondale, AL, 35210
Phone Number	30-592-8181	250-841-1014	770-948-9521	770-425-5646	770-941-5100	954-947-3644	205-956-9518
Email	santiago@hjbconstruction.com	roger@lfdco.com	sammy@mcdrilling.com	daniel@abeent.com	treagon@treagon.com	malcolm@malcolmdrilling.com	morris@shea.com
Type of Firm	Corporation	Corporation	Corporation	Corporation	Corporation	Corporation	Corporation
Yrs. In Business As Contractor Under Firm Name	10	32	79	20	58	55	48
SAFETY							
Experience Modification Rate	0.53	0.64	0.53	*1.1	0.69	0.89	0.84
OTHER COMPANY INFORMATION							
Number Of Permanent Employees:	163	102	397	48	750		255
Estimating:	6	7	17	3	14		7
Office/Accounting:	33	5	17	3	68	180	32
Management:	19	5	12	2	125		12
Field Supervision:	5	10	50	5	22	65	30
Tradespeople:	100	75	301	35	516	377	174
Union or Open Shop?	Union	Open Shop	Open Shop	Open Shop	Open	Laborer and Operator Union	Open
Registered Mbe/Wbe: Y/N	No	No	No	No	No	N	N
Registered Atlanta EBO: Y/N	No	No	No	No	No	N	N
Dunn and Bradstreet Number	19.6978167	13-104-7052	00-793-5152	53355207	31197221	04-503-1267	04-786-3212
Firm Ever Failed To Complete A Contract, Y/N	No	No	No	No	No	N	N
Firm Ever Have Sub Fail To Complete Contract In Last 5 Yrs., Y/N	No	No	No	No	No	N	N
Any Judgments, Claims, Or Suits Pending Or Outstanding Against Your Firm, Y/N	No	No	No	No	No	N	N
Any Lawsuits Or Requested Arbitration With Regarding Projects In The Last 5 Yrs., Y/N	No	No	No	No	No	N	N
List 4 GC's & Owners You Have Done Similar Scopes Of Work Regarding Similar Facilities. Include Project And Value							
Project / Owner Rep & Phone / GC Contact & Phone / Contract Value	Martin County FPL Solar Power Plant/ Lauren Engineers: James Bolthun 325-428-6078	The Mansion/ Holder Construction	New Atlanta Braves Stadium/American Builders: Doug Hall 770-423-3604/ \$3,781,155	New Stadium Project-Mercedes Benz Stadium/ HHRM: Brad Hutto 770-988-3000/ \$9,000,000	New Stadium Project-Mercedes Benz Stadium/ HHRM: Brad Hutto 770-988-3000/ \$5,000,000	DPR Construction / Lloyd Ackerman 650-474-1450	San Diego International Airport Rental Car Parking / Austin-Sundt JV / James Augstynne 623-363-9281 / \$6,262,780
Project / Owner Rep & Phone / GC Contact & Phone / Contract Value	Project Stella/ The Conlan Company: Stuart Price 770-423-8010	3380 Peachtree/ Brasfield and Gorrie	Hanover Buckhead Village/ Hanover RS Construction: Mike Wright 713-267-2100/ \$1,265,544.66	State Farm KDC Hub/ Holder Construction: John Lewis/ \$5,800,000	Phillips Arena / Atlanta Arena Construction / Bob Evans / \$2.1M	Stacy & Witbeck / John Bollier 510-748-1870	Battlehouse Hotel Parking / Ben M. Radcliff / Richard Deas 251-666-7252 / \$517,960
Project / Owner Rep & Phone / GC Contact & Phone / Contract Value	France Road TCI Warehouse/ Voelkel McWilliam Construction: Norman Voelkel 985-626-8782	Skyhouse/ Batson Cook	Brookwood Square Residential/ JM Wilkerson: Austin Pruitt 770-953-2659/ \$964,178	Grady Memorial Hospital/ McCarthy Construction-CCI: Steve Burrell/ \$650,000	Wacker Polislicion / Danna Langford / \$21M	Swinterton Builders / Jeff Hoopes 415-984-1211	Charlotte Douglas Airport Bus Valet Parking Deck II / Shelco Inc. / Gaylen Heying 704-367-5627 / \$2,009,097
Project / Owner Rep & Phone / GC Contact & Phone / Contract Value	Gauthier Elementary School/ Vratsinas Construction: Hayden Hearinging 214-574-4500	Piedmont Heights/ AMLI	Skyhouse West Peachtree/ Batson-Cook Company: Randy Thompson 770-955-1951/ \$889,317.14	3 Alliance/ Turner Construction Co.: Brian Burleigh 404-504-3715/ \$2,400,000		Turner Construction / Robert Murelli 510-267-8100	Airbus FAL / Brasfield & Gorrie / Jerry Morgan 205-328-4000 / \$6,337,895
List 5 Largest Projects Completed In The Last 5 Years							
Project 1	Residences by Armani	ALDOT Bridge SR 13 Gas Branch	Goose Creek to Mosby	Falcon Stadium-Mercedes Stadium	Falcon Stadium-Mercedes Stadium	City of redding Replacement Bridge	FLNG Liquefaction
Project 2	Oceana Bal Haurbor	Two Franklin Place	Retaining Wall-LRMC	Sandy Springs City Center	Spring @ 8th	Seismic Upgrade San Francisco	Phillips 66
Project 3	SLS Brickell	The Carillon	Olefin III Plant	State Farm KDC HUB		Transbay Joint Powers	Cameron LNG
Project 4	Porsche Tower	UT Strong Hall	New Atlanta Braves Stadium	Emory J-Wing		San Francisco General Hospital	Mobile Airport Authority
Project 5	Mansions at Acqualina	Nashville Downtown Ball Park	USACW-White Settlement/Henderson ST	3 Alliance			LA Jewish Home for the Aging
Largest bonded Subcontract or Largest Company is comfortable with:			\$100,000,000	\$10,000,000	None		
Annual Billing Last 5 Years							
2016	\$91,000,000	\$23,000,000	\$107,891,971	\$13,500,000	\$245,000,000		\$160,000,000
2015	\$92,000,000	\$21,000,000	\$107,891,971	\$14,786,000	\$296,000,000	\$248,000,000	\$146,637,076
2014	\$141,000,000	\$20,000,000	\$123,970,587	\$16,606,900	\$242,000,000	\$247,000,000	\$74,405,428
2013	\$105,602,328	\$20,000,000	\$122,014,316	\$8,291,600	\$229,000,000	\$280,000,000	\$55,424,210
2012	\$50,469,307	\$18,000,000	\$125,791,816	\$2,838,000	\$195,000,000	\$265,000,000	\$53,745,830
2011	\$45,596,118	\$13,000,000	\$135,102,143	\$3,152,400	\$165,000,000	\$225,000,000	\$62,745,971
Major Projects Under Contract							
Project 1	Residences by Armani	DWP Tower	880 West Peachtree	Dicks Distribution Conklin	Riverside Hotel	Ohlone Community College District	Cameron LNG
Project 2	Auberge	UT Lake Ave Parking Garage	725 Ponce De Leon	Whole Foods ATL	Marshall Stream Station	Santa Clara Valley Water District	Freeport LNG
Project 3	Ritz Carlton Residences	The Standard @ Atlanta	SR43 over Little River	Georgia Tech CODA	AC Moxy Hotel	US Army Corps of Engineers	Google Spruce Goose
Project 4		Childrens Hospital Atlanta	Midtown MOB	Spring @ 8th	GHS	BS0p3	NOVO Nordisk
Project 5		1830 Cumberland Student Housing	US78 over Hart Creek	Emory University Hospital- J Wing Expansion		Hudson Merrill Place	Our Lady of the lake Hospital
OTHER							
Bond Rate For Current Projects	1.20%	1.10%	0.40%	1.50%	1.20%		2.00%
Aggregate Limit	\$600,000,000		\$600,000,000	\$20,000,000	\$200,000,000	\$200,000,000	\$100,000,000
Single Project Limit	\$100,000,000		\$100,000,000	\$10,000,000	\$50,000,000	\$50,000,000	\$100,000,000
RECOMMENDED STATUS - THIS BID	Prime	Prime	Prime	Prime	Prime	Prime	Prime

Conveying Systems



Conveying Systems

	1	2	3	4
ITEM	Schindler	Kone	Thyssenkrupp Elevator Corporation	Otis
Scope Of Work	Conveying Systems	Conveying Systems	Conveying Systems	Conveying Systems
GENERAL INFORMATION				
Contact Name	Scott Wallace	Jordan Johnson	Wes Hosue	Sigmund Pehel
Address Line 1	6600 Highlands Parkway	1800 Sandy Plains Parkway Suite 200	3005 Chastain Meadows Parkway #100	1575 Northside Drive NW - Suite 460
City, State, Zip	Smyrna, GA 30082	Marietta, GA 30066	Marietta, GA 30066	Atlanta, GA 30318
Phone Number	770-319-2900	770-427-3373	770-916-0555	404-605-8405
Email	scott.wallace@schindler.com	jordan.johnson@kone.com	wes.hosue@thyssenkrupp.com	Sigmond.pehel@otis.com
Type of Firm	Corporation	Other	Corporation	Corporation
Parent Co. Or Same Name	Same	KONE Holdings Inc.	Thyssenkrupp Elevator Americas Corporation	United Technologies Corporation
Yrs. In Business As Contractor Under Firm Name	33	16	31	162
SAFETY				
Experience Modification Rate	0.82	0.66	0.76	0.409
OTHER COMPANY INFORMATION				
Number Of Permanent Employees:	5,000 +	1235	173- Atlanta Only	Atlanta Only
Estimating:		261	4	10
Clerical/Accounting:		218	11	3
Management:		510	6	6
Field Supervision:		246	8	8
Tradespeople:		N/A	144	60+
Union or Open Shop?	Union	Union	Union	Union
Registered Mbe/Wbe: Y/N	No	No	No	No
Registered Atlanta EBO: Y/N	No	No	No	No
Dunn and Bradstreet Number	09-480-9993		13-044-1751	13-044-1751
Firm Ever Failed To Complete A Contract, Y/N	Yes		Yes	No
Firm Ever Have Sub Fail To Complete Contract In Last 5 Yrs., Y/N	No	No	No	No
Any Judgments, Claims, Or Suits Pending Or Outstanding Against Your Firm, Y/N	Yes	Yes	Yes	Yes
Any Lawsuits Or Requested Arbitration With Regarding Projects In The Last 5 Yrs., Y/N	Yes	Yes	Yes	Yes
List 4 GC's & Owners You Have Done Similar Scopes Of Work Regarding Similar Facilities. Include Project And Value				
Project / Owner Rep & Phone / GC Contact & Phone / Contract Value	Various/ VR Developers: Harish Patel 678-300-2152	Multiple Projects	Cox Tower/ Holder Construction: Bryan Taylor 770-988-3000/ \$5,700,000	Emory University Hospital J-Wing Expansion / McCarthy / Dan Hesse 770-980-4104 / \$4,025,120
Project / Owner Rep & Phone / GC Contact & Phone / Contract Value	Various/ Brassfield and Gorrie: David Barnes 678-581-6400		Drexek Lancaster Square/ Noble Construction: Michael Tomack 201-770-1120/ \$3,350,000	Suntrust Park / American Builders / Ryan McCrary 678-631-1361 / \$6,069,100
Project / Owner Rep & Phone / GC Contact & Phone / Contract Value	Various/ Trammell Crow Residential: Bobby Beliveau 706-782-5631		Daytona International Speedway/ Barton Malow Construction: Jason MCFadden 404-78-5007/ \$10,000,000	Omni Hotel at Suntrust / Brasfield and Gorrie / Justin Strickland: 678-581-6400 / \$1,891,080
Project / Owner Rep & Phone / GC Contact & Phone / Contract Value	Various/ Greystar Development and Construction: Adam Cagle 770-512-4005		Partners Healthcare/ Suffolk Construction: Kier Evans 617-445-3500/ \$8,750,000	Cyclorama at Atlanta History Center / C.D. Moody Construction / \$400,000
List 5 Largest Projects Completed In The Last 5 Years				
Project 1	Olympia Walgreens: \$273,050	WMATA	One World Trade Center: \$93,000,000	One World Trade Center: \$93,000,000
Project 2	AMLI @ Piedmont: \$308,550	Madison Square Garden Renovations	250 W 55th Street: \$11,500,000	250 W 55th Street: \$11,500,000
Project 3	Somerby Peachtree: \$233,300	CVA Hospital New Orleans	Daytona Speedway: \$10,000,000	Daytona Speedway: \$10,000,000
Project 4	Alexan Clairemont: \$391,000	Standford University Adult Hospital	Partners Healthcare: \$8,750,000	Partners Healthcare: \$8,750,000
Project 5	Belmont Hills: \$209,000	Kyle Field	Exelon Towers: \$6,300,000	Exelon Towers: \$6,300,000
Largest bonded Subcontract or Largest Company is comfortable with:	Evaluated on a job by job basis			
Annual Billing Last 5 Years				
2016			\$900,000,000	\$13 BB
2015		\$600,600,000	\$850,000,000	11 BB
2014		\$497,600,000	\$850,000,000	12 BB
2013		\$471,000,000	\$800,000,000	12 BB
2012		\$414,300,000	\$800,000,000	
2011		\$329,200,000	\$750,000,000	
Major Projects Under Contract				
Project 1	Dillard's Green Hills: \$1,383,250		Hudson Yards Retail: \$22,000,000	Atlanta Braves Ballpark \$6,069,100
Project 2	Somberby of Sandy Springs: \$801,600		Hudson Yards 55: \$24,000,000	Emory Hosp Jwing \$4,025,120
Project 3	Luxottica: \$606,542		Capital One: \$12,900,000	Hanover Midtown Apts \$2,675,000
Project 4	Overture Lundbergh: \$262,665		NYU Kimmel Pavillion: \$14,000,000	One Ballpark Center \$1,760,700
Project 5	Elan 144: \$294,000		242 W. 53rd: \$6,300,000	Omni Hotel at Suntrust \$1,891,080
OTHER				
Bond Rate For Current Projects		10.00%	5.00%	0.80%
Aggregate Limit	\$400,000,000	\$300,000,000	\$300,000,000	500 MM
Single Project Limit	\$75,000,000	\$300,000,000	\$100,000,000	20 MM
RECOMMENDED STATUS - THIS BID	Prime	Prime	Prime	Prime

Concrete

TRADE PREQUALIFICATION ANALYSIS MATRIX - Concrete

ITEM	1	2	3	4	5	6	7	8
	Baker Concrete Construction	Southern Pan Structures	Precision Concrete Construction, Inc.	Fly & Form Structures, Inc.	United Forming	HAMB, JV	Ely Concrete Constuction	The Rossum Group
Scope Of Work	Concrete	Concrete	Concrete	Concrete	Concrete	Concrete	Concrete	Concrete
GENERAL INFORMATION								
Contact Name	Kirby Yoder	Ken Dickey	John Galasso	Elias Kakesh	Chris Assal	Richard Fielding	Seng Tan	Allen Rossum
Address Line 1	990 N. Main Street	2385 Lithonia Industrial Blvd.	2075 Brandon Trail	1817 Westgate Parkway	470 Riverside Parkway	3300 Riverwood Parkway	10 Kelli Clark Court	2095 Hwy 211 2F 348
City, State, Zip	Monroe, OH 45050	Lithonia, GA 30258	Alpharetta, GA 30004	Atlanta, GA 30336	Austell, GA 30168	Atlanta, GA 30339	Cartersville, GA 30121	Brase Hon, GA 30517
Phone Number	513-539-4000	678-301-2400	770-751-3887	770-971-7873 ext. 133	678-945-4224	770-988-3000	888-768-7359 ext. 103	404-459-6234
Email	yoderk@bakerconcrete.com	kend@southernpa.com	jgalasso@precision-concrete.com	ekakesh@flyandform.com	assal@unitedforming.com	rfielding@hambiv.com	stan@elyconcreteconstruction.com	allen@therossumgroup.com
Type of Firm	Corporation	Corporation	Corporation	Corporation	LLC	LLC	Corporation	LLC
Parent Co. Or Same Name	Baker Concrete Enterprise, Inc.	Same	Same	Same	Same	Same	Same	Same
Yrs. In Business As Contractor Under Firm Name	36	3	30	15	32	57	5	3
SAFETY								
Experience Modification Rate	0.59	1	0.83	0.95	0.97	0.55	1.17	0
OTHER COMPANY INFORMATION								
Number Of Permanent Employees:	1805	260	427	845	10	750	186	14
Estimating:	25	6	5	3	5	70	3	2
Clerical/Accounting:	150	5	12	7	45	50	5	2
Management:	30	50	10	15	45	50	8	2
Field Supervision:	350	25	20	20	40	50	20	4
Tradespeople:	1250	174	380	800	900	1000+	150	4
Union or Open Shop?	Union	Open Shop	Open Shop	Open Shop	Open Shop	Open	Open Shop	Open Shop
Registered Mbe/Wbe: Y/N	No	No	No	No	No	No	No	No
Registered Atlanta EBO: Y/N	No	N/A	No	No	No	No	No	No
Dunn and Bradstreet Number	05-910-3481	N/A	177121373	N/A	N/A	N/A	N/A	N/A
Firm Ever Failed To Complete A Contract, Y/N	No	No	No	No	No	No	No	No
Firm Ever Have Sub Fail To Complete Contract In Last 5 Yrs., Y/N		No	No	No	No	No	No	No
Any Judgments, Claims, Or Suits Pending Or Outstanding Against Your Firm, Y/N	Yes	No	No	No	No	No	No	No
Any Lawsuits Or Requested Arbitration With Regarding Projects In The Last 5 Yrs., Y/N	Yes	No	No	No	No	No	Yes	No
List 4 GC's & Owners You Have Done Similar Scopes Of Work Regarding Similar Facilities. Include Project And Value								
Project / Owner Rep & Phone / GC Contact & Phone / Contract Value	Tampa International Corac/ Austin Commercial: Scott Kahler 305-302-0936/ \$60M	Atlantic Hotels/ Layton Construction Co. Inc.: Tyler Dillon 239-340-8526/ \$19,092,953	UTC West Campus Housing/ Hoar Construction: Chris Potter 615-376-3991/ \$15,752,654	Hartsfield Jackson New International Terminal/ Holder Manhattan Moody Hunt, JV: Johnathan Tribo 404-765-6900/ \$3,112,494	ABIA ConRAC, Austin Commercial, Brian Clark, 512-306-9880, \$7.7M	Mercedes Benz Stadium, Holder-Hunt-Russell-Moody, \$130M	See Attached Document to Prequal.	Cheshire Bridge Atlanta/ Summit Contracotrs/ \$1.5M
Project / Owner Rep & Phone / GC Contact & Phone / Contract Value	MIC Rental Car Facility/ Turner: TJ Mincer 305-218-0057/ \$81M	Hanover Buckhead/ The Hanover Company: Carrie Fuoco 404-472-5263/ \$22,400,043	Consolidated Car Rental Facility Atlanta Airport/ Austin/PRAD: 678-805-2600/ \$14,733,449	Municipal Nashville Airport Authority/ JE Dunn: Max Barrett 615-620-3105/ \$9,432,200	CDIA Business Valet PG II, Galey Heying, 704-367-5619, \$5.5M	SLC Airport, Holder-Big D, \$57M	See Attached Document to Prequal.	Park at Pavilion Apartment/ Summit Contractors/ \$1.2M
Project / Owner Rep & Phone / GC Contact & Phone / Contract Value	Project Delta Garages/ Gilbane: Jimmy Upshaw 719-209-1873/\$54M	SESAC Office Tower/ Alston Construction: Danny Simpson 615-651-8841/ \$5,200,000	Baxtor-Program Covington/ Turner Construction Company: Phil Beach/ \$14,988,953	BABS-002 GBA-170C Parking Deck/ Manhattan Construction: Don Baily 404-351-0007/ \$2,668,475	Love Field Parking Garage, Hensel Phelps, Mark Flewelling, 804-721-4432, \$14M	Spring @ 8th Phase I - Holder Construction, \$30M	See Attached Document to Prequal.	Noda/ Sheil-Sexton/ \$900K
Project / Owner Rep & Phone / GC Contact & Phone / Contract Value	Horseshoe Casino Garage/ Messer-Pendleton Group JV: Mark Shields 513-383-5801/ \$17M	222 2nd Avenue South/ JE Dunn Construction: Max Barrett 615-726-2611/ \$6,354,360	Porshe North America/ Whiting-Turner: Trevor Pitt 770-350-5100/ \$12,567,500	Three Alliance Center/ Turner Construction: Jim West 404-504-2757/ \$7,048,832	CDIA Car Rental, Archer Western, Brian Fish, 704-733-9029, \$15M	Spring @ 8th Phase II - Holder Construction, \$18M	See Attached Document to Prequal.	South East Library/ C.D. Moody/ \$237,000
List 5 Largest Projects Completed In The Last 5 Years								
Project 1	Urenco:\$190M	Hanover Buckhead: \$22,400,043	NSP - Foundations: \$24,800,000	Courrier Square: \$20,678,700	\$15.7M	Mercedes Benz Stadium - \$130M	See Attached Document to Prequal.	Cip Wall: 38K
Project 2	National Enrichment Facility:\$114M	Atlantic Hotels: \$19,092,953	UTC West Campus Housing: \$15,752,654	Boeing Paint Facility: \$15,986,200	\$15M	SLC Airport - \$57M	See Attached Document to Prequal.	South East Library: 237K
Project 3	EMCC Office Buildigs: \$92M	5th and Peachtree: \$8,986,953	Baxtor-Program Covington: \$14,998,953	Brickell Heights: \$14,450,000	\$12.25M	KDC Phase I - \$40M	See Attached Document to Prequal.	South River: \$1.2M
Project 4	Meldahl Concrete: \$59M	Embassy Suites: \$2,677,151	Consolidated Car Rental Facility Atlanta Airport: \$14,733,449	Sobro: \$14,000,050	\$10.6M	Spring @ 8th Phase I - Holder Construction, \$30M	See Attached Document to Prequal.	Park at Pavilion: 1.2M
Project 5	Tampa International Corac:\$59M	Ascent Uptown: \$15,125,000	Porshe North America: \$12,567,500	Brickell City Centre North Blocok: \$12,550,000	\$14.595M		See Attached Document to Prequal.	Cheshire Bridge Atlanta: \$1.5M
Largest bonded Subcontract or Largest Company is comfortable with:	\$114M						\$15,000,000	\$3-5M
Annual Billing Last 5 Years								
2016	\$900M	\$95,000,000	\$125,000,000	\$80,000,000	\$100M	\$3B	\$60,000,000	\$7.3M
2015	\$720M	\$90,000,000	\$118,000,000	\$73,146,927	\$98M	\$2B	\$34,000,000	\$1.2M
2014	\$627M	\$66,000,000	\$80,000,000	\$77,768,846	\$83M	\$1.5B	\$32,000,000	\$500K
2013	\$796M	\$9,000,000	\$72,000,000	\$49,418,979	\$52M	\$1.5B	\$23,000,000	
2012	\$863M		\$66,000,000	\$38,327,868	\$54M	\$1B	\$12,000,000	
2011	\$702M		\$63,000,000	\$27,584,746	\$54M	\$1B	\$1,000,000	
Major Projects Under Contract								
Project 1	499 Sheridan	JW Marriott	See Attached Document to Prequal.	The Flatiron	ABIA Parking Deck	KDC Phase II - \$150M	See Attached Document to Prequal.	Grit Building
Project 2	Arabella	Holiday Inn	See Attached Document to Prequal.	Hanover Midtown	Love Field Parking		See Attached Document to Prequal.	RM Clayton Dallas
Project 3	Ascent Midtown	Tampa Hard Rock East	See Attached Document to Prequal.	The Coda	Lake Regional		See Attached Document to Prequal.	ODOR Control System
Project 4	Brightline WPB-Apartments	Mission Hospital	See Attached Document to Prequal.	The Bayshore Hotel	Margaritaville Resort		See Attached Document to Prequal.	Stop logs
Project 5	Eighty Seven Park	Legacy West	See Attached Document to Prequal.	MNAA	Republic Square		See Attached Document to Prequal.	Head Cell Gates
OTHER								
Bond Rate For Current Projects	Fluxuates based on project price	1.00%	0.90%	< 1.00%	0.7	1.25%	1.00%	2.50%
Aggregate Limit	\$800M	\$65,000,000	\$65,000,000	\$100,000,000	\$300M	\$3B	\$60,000,000	N/A
Single Project Limit	\$100M	\$40,000,000	\$30,000,000	\$20,000,000	\$50M	\$1.5B	\$12,000,000	N/A
RECOMMENDED STATUS - THIS BID	Prime	Prime	Prime	Prime	Prime	Prime	Sub-Prime	Sub-Prime

TRADE PREQUALIFIC

ITEM	9	10	11	12	13	14
	New Gen Construction	Wheeler Services, Inc.	Gunby Construction Company, Inc.	Skyline Forming, Inc.	Technique Concrete Construction	Martin Concrete Construction
Scope Of Work	Concrete	Concrete	Concrete	Concrete	Concrete	Concrete
GENERAL INFORMATION						
Contact Name	Erskin Harris	Kevin Stanfield	Mike Wrinkle	Kent Klewein	Billy Freeman, Jr.	Rick Galloway
Address Line 1	1925 Vaughn Road, Suite 100	3539 Trotter Drive	13400 Lackey Road	5845 Jacaranda Drive SE	944 Astor Avenue	4040 Royal Drive, Suite 800
City, State, Zip	Kennesaw, GA 30144	Alpharetta, GA 30004	Roswell, GA 30075	Mableton, GA 30126	Forest Park, GA 30297	Kennesaw, GA 30144
Phone Number	770-635-8701	770-667-0058	770-442-1594	404-699-1947	678-949-9476	770-795-0406
Email	eharris@newgenconst.com	kstanfield@wheeler-services.com	mwrinkle@gunbyco.com	kklewein@skylineforming.com	bfreeman@techniqueconcrete.com	rick@martinconcrete.com
Type of Firm	Corporation	Corporation	Corporation	Corporation	LLC	Not Provided
Parent Co. Or Same Name	Same	Same	Same	Same	Same	Not Provided
Yrs. In Business As Contractor Under Firm Name	5	36	30	21	6	Not Provided
SAFETY						
Experience Modification Rate	0.97	0.98	1.32	0.8	31598367	Not Provided
OTHER COMPANY INFORMATION						
Number Of Permanent Employees:	35	85	143	615	28	Not Provided
Estimating:	2	5	6	5	1	Not Provided
Clerical/Accounting:	2	5	2	20	2	Not Provided
Management:	4	5	2	50	7	Not Provided
Field Supervision:	4	10	8	40	7	Not Provided
Tradespeople:	25	60	125	500	11	Not Provided
Union or Open Shop?	Open Shop	Open Shop	Open Shop	Open Shop	Open Shop	Not Provided
Registered Mbe/Wbe: Y/N	Yes	No	Yes	No	Yes	Not Provided
Registered Atlanta EBO: Y/N	Yes	No	Yes	No	Yes	Not Provided
Dunn and Bradstreet Number	847192510	933775405		965867278	31598367	Not Provided
Firm Ever Failed To Complete A Contract, Y/N	No	No	No	No	No	Not Provided
Firm Ever Have Sub Fail To Complete Contract In Last 5 Yrs., Y/N	No	No	No	No	No	Not Provided
Any Judgments, Claims, Or Suits Pending Or Outstanding Against Your Firm, Y/N	No	No	No	No	No	Not Provided
Any Lawsuits Or Requested Arbitration With Regarding Projects In The Last 5 Yrs., Y/N	No	No	No	No	No	Not Provided
List 4 GC's & Owners You Have Done Similar Scopes Of Work Regarding Similar Facilities. Include Project And Value						
Project / Owner Rep & Phone / GC Contact & Phone / Contract Value	Atlanta Falcon New Stadium Detention Vault/ Reeves Contracting: William Reeves 770-855-5455/ \$1,447,904	Wellstar MOB Vinings/ Brasfield & Gorrie: Michael Stainback 678-628-4508/ \$2,998,141	Falcon's Stadium/ Holder, Hunt, Russell, Moody JV: Raven Williams/ \$1,738,000	AIG Parking/ Manhattan Construction: Lucas Duffy 832-435-0785/ \$3,121,030	Domestic CV and Taxi Hold Lot/ McCarthy Improvements: Larry Bush 404-52-2276/ \$23,000,000	Not Provided
Project / Owner Rep & Phone / GC Contact & Phone / Contract Value	Bridgestone Tire Plant/ Walbridge: Scott Ashe 313-475-0308/ \$1,060,442	Erlanger East Patient Tower & OR Addition/ McCarthy Building Company: Will Gaither 404-858-8513/ \$1,907,981	HJAIA Concourse C Expansion/ Holder, Hunt, Moody, Mahanttan/ \$12,000,000	Legacy Tower/ Austin Commercial: Rogan Eisele 972-212-2144/ \$3,340,000	City of Atlanta Watershed Phase I/ PC-Russell JV: Kimany Means 707-227-9359/ \$16,000,000	Not Provided
Project / Owner Rep & Phone / GC Contact & Phone / Contract Value	Peachtree Ridge Cluster Middle School/ Barton Malow Construction: Matt Treadwall 678-448-110/ \$1,018,860	Windermere ALF/ New South Construction: Cameron Thomas 404-443-4000/ \$1,591,019	FT. Rucker Commissary/ Carothers Construction: 662-513-8839/ \$1,100,000	UT East Campus Parking/ Spawglass Construction: Rhodes Russell 512-987-0610/ \$4,841,394	Fire Station #4/ Turner Construction: J. Head 404-821-1004/ \$200,000	Not Provided
Project / Owner Rep & Phone / GC Contact & Phone / Contract Value	ATL Falcon Westside pile caps & columns/ HHRM, JV: Bert van der Meer 404-376-9516/ \$672,077	State Farm Headquarters Building/ Holder Construction Company: Williwm Turpin 770-988-3000/ \$1,360,000	New Palmetto Library/ New South Construction: 40-442-4000/ \$250,000	Park West Parking & Podium/ Associated Concrete: Boyd Denniston 254-715-6991/ \$4,008,017	Mercedes Benz Stadium/ Holder Construction: B. Evans 404-401-8762/ \$7,100,000	Not Provided
List 5 Largest Projects Completed In The Last 5 Years						
Project 1	GTRA South Express Maint. Facility: \$2,382,302	33 Peachtree Apartments: \$3,623,041	MARTA BRADY AVE: \$3,500,000	Falcon Stadium: \$43,473,226	Mercedes Benz Stadium: \$7,100,000	KEHE: \$5,648,645
Project 2	ATL Falcon New Stadium Detention Vault: \$1,447,904	Wellstar East Cobb Health Park: \$2,435,099	Walton High School: \$4,100,000	Spring & 8th Street: \$10,082,471	HJAIA Domestic CV & Taxi Hold Lot: \$4,100,000	MAC IV - Building A: \$7,957,912
Project 3	Peachtree Ridge Cluster Middle School: \$1,018,860	State Farm Park Center HQ: \$1,360,000	HJAIA Concourse C: \$12,000,000	Sandy Springs City Center: \$9,207,355	Atlanta Watershed Phase I: \$31,000,000	Buford Broadmoor Building A North: \$3,140,450
Project 4	South West Dekalb High School: \$742,605	Windermere Assisted Living: \$1,591,019	New Palmetto Library: \$250,000	Cox Tower II: \$7,158,505	HJAIA Taxiway Repair: \$23,000,000	FedEx Ground Chattanooga: \$2,302,088
Project 5	ATL Falcon Westside pile caps & columns: \$672,077	Highpoint Medical Office: \$1,112,618	FT. Rucker Commissary: \$1,100,000	Seton Medical Center: \$4,769,377	Fire Station #6: \$6,000,000	Hamilton Mill Distribution Center: \$2,413,470
Largest bonded Subcontract or Largest Company is comfortable with:	TBD				\$250,000 (Held)	
Annual Billing Last 5 Years						
2016	\$18M	\$25,000,000	\$18,000,000	\$60,000,000	\$7,800,000	\$105,864,608
2015	\$6.5M	\$21,114,640	\$15,000,000	\$50,000,000	\$7,700,000	\$63,600,555
2014	\$2.6M	\$16,739,550	\$9,600,000	\$65,000,000	\$6,800,000	\$43,204,240
2013	\$2M	\$11,853,993	\$9,200,000	\$80,000,000		\$17,254,450
2012	\$2.5M		\$9,000,000	\$45,000,000		\$28,065,890
2011	\$46K		\$8,600,000	\$40,000,000		\$12,177,838
Major Projects Under Contract						
Project 1	Giti Tire Manufacturing	Jackson Healthcare HQ	Die Tech	Spring & 8th Phase II	Mercedes Benz Stadium	UPS Majestic Logistics Center
Project 2	W.B. Casey Water Facility	Fire Station 40	US Corrugated	AC MOXY	HJAIA CV Hold Lot	Dollar General
Project 3	Lithonia #1 Pump Station	Wellstar Vinings	Lanier Tech	Skyloft	HJAIA Taxi Replacement	FedEx Ground Athens Region
Project 4	Johnson Creek Pump Station	ATL VA Medical Add	Yancey Brothers	Travis County D.A. Office	Fire Station #4	InterState West Distribution
Project 5	CCW Authority Maint. Building	Erlanger MOB	Stewart High School	HPI Domain	Atlanta Watershed Project I	Oechslet New Production Facility
OTHER						
Bond Rate For Current Projects	TBD	2.50%	1.50%	1.50%	1.00%	Not Provided
Aggregate Limit	TBD	\$10,000,000	\$15,000,000	\$45,000,000	\$30M	Not Provided
Single Project Limit	TBD	\$5,000,000	\$7,000,000	\$11,000,000	\$12M	Not Provided
RECOMMENDED STATUS - THIS BID	Sub-Prime	Sub-Prime	Sub-Prime	Sub-Prime	Sub-Prime	Sub-Prime

Mechanical / Plumbing

TRADE PREQUALIFICATION ANALYSIS MATRIX - Mechanical / Plumbing

	1	2	3	4	5	6
ITEM	Art Plumbing	Batchelor & Kimball, Inc.	F & S Mechanical and Plumbing	Gainesville Mechanical	Mann Mechanical	Tebarco Mechanical
Scope Of Work	Mechanical	Mechanical	Mechanical	Mechanical	Mechanical	Mechanical
GENERAL INFORMATION						
Contact Name	Steve Lisenby	Bill Doty	Cindy Filkins	Brian Skuza	Maia Folsom	Fran Hoehn
Address Line 1	1847 South Cobb Indl Blvd	2227 Plunkett Road	100 Pine Street	2519 Monroe Drive	100 Pine Street	1690 Bluegrass Lakes Parkway
City, State, Zip	Smyrna, GA 30082	Coryers, GA 30012	Avondale Estates, GA 30002	Gainesville, GA 30507	Avondale Estates, GA 30002	Alpharetta, GA 30004
Phone Number	770-433-3232	770-482-2200	404-294-5305	770-532-9130	404-294-5305	770-475-5552
Email						
Type of Firm	Corporation	Corporation	Corporation	Corporation	Corporation	Corporation
Parent Co. Or Same Name	Same	Same	Same	Same	Same	Parent
Yrs. In Business As Contractor Under Firm Name	98	38		28	49	34
SAFETY						
Experience Modification Rate	0.67	0.59	0.71	0.98	0.77	0.82
OTHER COMPANY INFORMATION						
Number Of Permanent Employees:	207	265	Not Provided	68	135	110
Estimating:	2	5	Not Provided	5	4	3
Clerical/Accounting:	20	10	Not Provided	5	8	8
Management:	20	25	Not Provided	6	10	12
Field Supervision:	25	25	Not Provided	7	18	13
Tradespeople:	140	200	Not Provided	45	95	74
Union or Open Shop?	Union		Not Provided		Union	Open
Registered Mbe/Wbe: Y/N	N	N	Not Provided		N	N
Registered Atlanta EBO: Y/N	N	N	Not Provided		N	N
Dunn and Bradstreet Number	03-350-4531	n/a	Not Provided	60-991-3926	n/a	10-667-4393
Firm Ever Failed To Complete A Contract, Y/N	N	N	N	N	N	N
Firm Ever Have Sub Fail To Complete Contract In Last 5 Yrs., Y/N	N	N	N	N	N	N
Any Judgments, Claims, Or Suits Pending Or Outstanding Against Your Firm, Y/N	N	N	N	N	N	N
Any Lawsuits Or Requested Arbitration With Regarding Projects In The Last 5 Yrs., Y/N	N	N	N	N	N	N
List 4 GC's & Owners You Have Done Similar Scopes Of Work Regarding Similar Facilities. Include Project And Value						
Project / Owner Rep & Phone / GC Contact & Phone / Contract Value	Atlanta International Terminal/ HMMH, JV: 770-988-3352/ \$18,236,000	HJIA International Concourse / HMMH / Randy Rager 770-988-3000 / \$56,000,000	Not Provided	Georgia State University / Justis Brogan 770-980-6193 / McCarthy Co. / \$8,196,000	Pharmavite Lab / Peter Maher 813-287-9700 / Whiting Turner / \$15,051,052	Oxford College of Emory / Wallace Watanabe 678-581-6400 / Brasfield & Gorrie / \$2,639,522
Project / Owner Rep & Phone / GC Contact & Phone / Contract Value	Northside Cherokee Replacement Hospital/ Betson Cook: Jimmy Kennedy 770-955-1951/ \$13,200,000	Project Green / Holder / Richard Fielding 770-988-3000 / \$45,400,000	Not Provided	Desana Elementary / Bill McCorkle 678-244-6536 / Evergreen Construction / \$6,328,330	Baxter Pharma / Bob Orchard / \$8,800,000	M.H. Jackson High School / Margaret Rauber 404-588-3300 / Winter Construction / \$1,953,279
Project / Owner Rep & Phone / GC Contact & Phone / Contract Value	n/a	Alcon-Ciba Vision / Hunt Construction / Andrew Taylor 972-788-1000 / \$35,000,000	Not Provided	GA Bioscience / Michael Biggs 770-350-5100 / Whiting Turner / \$600,000	GSU Pettit Building / Kevin Kurtz / 770-980-8183 / \$32,000,000	Toyo Tire Plant White / Jeff Tutman 401-812-8657 / Kajima / \$8,688,293
Project / Owner Rep & Phone / GC Contact & Phone / Contract Value	n/a	Cancer Treatment Center of American / Batson - Cook / Kevin Appleton 770-955-1951 / \$12,000,000	Not Provided	n/a	n/a	Resience Hall Wam Springs / Joe Appleton 770-955-1951 / Batson-Cook / \$3,609,891
List 5 Largest Projects Completed In The Last 5 Years						
Project 1	Baxter Pharmaceuticals: \$13,098,000	PRY 5-A: \$61,600,000	DAL Sky Club / \$2,704,866	Georgia State University Law and Humanities Building / \$8,196,000	Whiting-Turner / Pharmavite Labs / \$15,051,052	Toyo Tire Plant / \$8,688,293
Project 2	Wellstar Paulding Replacement Hospital: \$7,000,000	PRY MC: \$35,300,000	Employee Security Screening / \$1,700,000	Chattahoochi & Roswell High Schools / \$6,328,330	Holder / Cox / \$11,827,870	Project 4.0 / \$6,890,443
Project 3	NE GA Medical Center: \$7,700,000	CDC - Building 23: \$28,200,000	Ga Tech / \$863,806	Kennesaw State University / \$5,296,000	Gilbane / Project Hurricane / \$10,922,500	Emory University Freshman Hall / \$5,483,447
Project 4	Cancer Treatment Center: \$6,718,000	Northside Cherokee Replacement: \$28,200,000	Robins B180 / \$354,981	New South Fulton Elementary School / \$2,023,300	CRB / Baxter Pharmaceutical / \$7,814,5493	DNP Warehouse Phases 1&3 / \$2,934,921
Project 5	Atlanta International Terminal: \$18,236,000	PRY 4B: \$24,500,000	Ga Dept. of Health / \$663,806	Automation Direct / \$1,068,000	Ajax / UGA DEP #1 and 2/ \$5,280,794	Oxford College of Emory East Village / \$2,639,522
Largest bonded Subcontract or Largest Company is comfortable with:	\$25,000,000	\$175,000,000	\$30,000,000	\$15,000,000	\$40,000,000	\$20,000,000
Annual Billing Last 5 Years						
2016	\$40,000,000	n/a	\$30,063,526	n/a	n/a	
2015	\$49,600,000	\$190,000,000	\$31,086,592	\$15,449,450	\$35,450,000	\$20,408,591
2014	\$30,300,000	\$215,000,000	\$31,785,204	\$22,009,029	\$53,370,220	\$21,805,823
2013	\$35,600,000	\$195,000,000	\$28,402,604	\$11,208,964	\$40,340,000	\$12,805,323
2012	\$20,500,000	\$190,000,000	n/a	\$12,837,214	\$37,750,000	\$11,507,643
2011	\$36,400,000	\$120,000,000	n/a	\$19,101,400	\$32,530,000	\$12,618,912
Major Projects Under Contract						
Project 1	Northside Cherokee Replacement Hospital	Emory Hospital J-Wing / \$32,000,000	Not Provided	Clemson Dout / \$5,990,000	GSA / GSA / \$5,700,000	New Falcon's Stadium / \$10,839,854
Project 2	Atlanta Braves Stadium	Navicent Children's Hospital / \$10,000,000	Not Provided	UGA - Bus II / \$4,752,000	City Springs / City Springs / \$16,000,000	LaGrange Callway Science Bldg / \$5,528,773
Project 3	Emory Hospital J-Wing Expansion	Georgia Tech Library / \$8,500,000	Not Provided	Walton HS / \$3,881,631	Atlanta United / Atlanta United / \$2,190,500	Manukan Vinegar Plant / \$4,435,174
Project 4	Northside North Tower	Piedmont Hospital Marcus Tower / \$50,000,000	Not Provided	Clemson LJ / \$4,570,000	ACS Fuel Oil / ACS Fuel Oil / \$282,600	DNP Warehouse Phase 3 / \$3,071,099
Project 5	Piedmont Marcus Tower	IDI - 2 / \$38,000,000	Not Provided	SRS Project / \$258,714	Atlantic Drive / Atlantic Drive / \$1,790,000	MLK Jr. Aquatic & Rec Center / \$2,729,956
OTHER						
Bond Rate For Current Projects	1.00%	0.75%	1.50%	1.00%	0.75%	1.00%
Aggregate Limit	\$75,000,000	\$400,000,000	\$60,000,000	\$30,000,000	\$60,000,000	\$30,000,000
Single Project Limit	\$25,000,000	\$175,000,000	\$30,000,000	\$15,000,000	\$40,000,000	\$20,000,000
RECOMMENDED STATUS - THIS BID	Prime	Prime	Prime	Prime	Prime	Prime

Electrical

